

BUILDING SCHOOLS. WORKING WITH THE SDA.

Presented in Partnership with the City of Camden
New Jersey

Friday, June 30, 2017

Presented by:

Charles McKenna, Chief Executive Officer

Karon Simmonds, Director-Risk Management & Vendor Services

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Kelleeya Singleton, SMWBE Program Coordinator



STATE OF NEW JERSEY

SCHOOLS DEVELOPMENT AUTHORITY

An Overview of the SDA

Who We Serve

- **Mission Statement:** *Our mission is to deliver high-quality educational facilities that best meet the needs of the students of the State of New Jersey. While providing efficiently designed facilities that enhance the academic environment, we promote fiscal responsibility in the management of taxpayers' resources.*
- **Vision Statement:** *The NJSDA will be a resource and guide for consistency in sound school design and construction practices for districts across New Jersey, transparent in our efforts as a staunch steward of taxpayer funds.*



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SDA Funded Projects

- There are three types of projects the SDA funds.
 - **Capital Projects** – These are new schools, major renovation and rehabilitation projects in the SDA Districts.
 - **Emergent Projects** – Projects approved to address potential health and safety issues in SDA Districts.
 - **ROD Grants** – Grant funding is provided for projects in ROD districts that address health and safety issues and other critical needs. The grants are contingent on local approval of the remaining district share.



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SDA Project Portfolio

The SDA's current portfolio of active project is valued at more than \$2 billion – including the Capital Project Portfolio, emergent projects and Regular Operating District grants



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Things to Know about SDA Projects

- All SDA projects pay prevailing wage
- The Project Labor Agreement (PLA) is in effect on SDA-managed projects with a construction cost estimate of \$5 million and above.
 - Local Labor Union Halls – Camden County & Adjacent Counties
 - United Association (UA) Plumbers, Pipe Lifters & Service Technician Local 322, Camden County
 - Iron Workers Local 399, Gloucester County
 - International Brotherhood of Electrical Workers (IBEW) Local 351, Atlantic County
 - Carpenters Local 255, Atlantic County
- School facility projects managed by the Regular Operating Districts are not under the PLA unless determined by those districts.
- All subcontractors, at every tier, on PLA-designated projects, performing PLA regulated work are contractually bound by the PLA.



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Capital Project Example: TCHS

- The new Trenton Central High School will be a 350,000 square-foot school designed to educate 1,850 students in grades 10 through 12. The new Trenton Central High School will replace the existing structure. Recognizing the importance to the community of certain physical, iconic features of the existing structure, the SDA required inclusion of those elements in the new facility.
- The project has completed an early site package (asbestos abatement, demolition, site work) to ready the site and has been advanced through a design-build approach (design, construction, engineering, electrical, HVAC, mechanical, landscaping, etc.).
- Currently the design service phase is ongoing and footings, foundations, structural steel, masonry and under slab utility work is ongoing.



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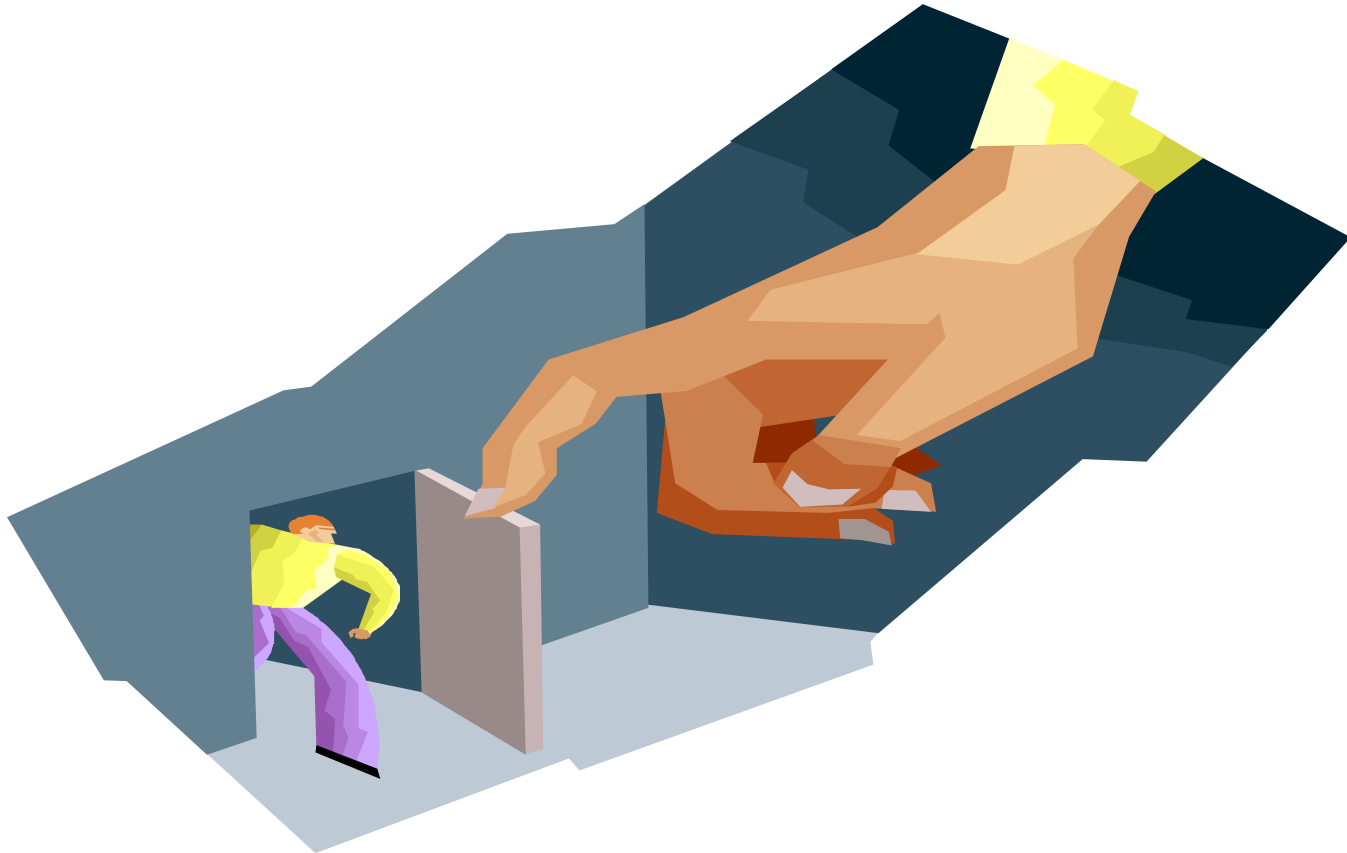
How to Get Involved with SDA Projects



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Prequalification Overview



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Before You Can Work With SDA

Before you can work on an SDA project there are a few steps that you must take. This section will walk you through the necessary requirements to becoming eligible to work with the SDA. You will find information about prequalification, the subcontractor approval process, insurance requirements and workforce compliance goals and reporting.

Opens the door:

1. Prequalification
2. Subcontractor Approval Process
3. Insurance Requirements
4. Contractor/Workforce Compliance

SDA Prequalification

- ❖ **The NJSDA is required to maintain a Contractor and Consultant prequalification system**
 - ❖ Contractor – construction
 - ❖ Electrical
 - ❖ Plumbing
 - ❖ HVACR
 - ❖ Structural steel
 - ❖ General Contractors

 - ❖ Consultant – professional services
 - ❖ Architects
 - ❖ Engineers
 - ❖ Material Testing Laboratories
 - ❖ Construction Management



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Who Needs to be Prequalified?

- ❖ Prime bidders submitting response to SDA requests for proposals (RFPs)
- ❖ Required subs listed in the bid advertisement
- ❖ All subs, of any tier, in the following DPMC disciplines, whose contract is equal to or greater than \$500,000

P001 Architecture	C006 CM as Constructor
P002 Electrical Engineering	C007 Design Build
P003 HVACR Engineering	C008 General Contractor
P004 Plumbing Engineering	C009 GC/Alterations & Additions
P005 Civil Engineering	C019 Concrete/Foundation/Footings/Masonry
P007 Structural Engineering	C021 Demolition
P011 Environmental Engineering	C029 Structural Steel
P015 Land Surveying	C030 Plumbing
P051 Materials Testing Laboratories (P066 – P103)	C032 HVACR
P029 Construction Management	C045 Sprinkler Systems
P038 Asbestos Safety Control Monitoring	C047 Electrical
	C066 Roofing-Membrane EPDM
	C067 Roofing-Membrane PVC/CPE/CSPE
	C068 Roofing-Membrane Modified Bitumen
	C069 Roofing-Urethane
	C070 Roofing-Built Up
	C071 Roofing-Metal
	C072 Roofing-Tile/Slate/Shingles
	C092 Asbestos Removal/Treatment
	C093 Asbestos Removal/Mechanical
	C096 Lead Paint Abatement



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Prequalification Process

- ❖ DPMC Notice (\$100 Fee)
 - ❖ Assigns Trades/Disciplines, an aggregate or \$ rating and effective and expiration dates
- ❖ SDA Prequalification Questionnaire (No Fee)
 - ❖ Reviewed for completeness
- ❖ Moral Integrity Review >> by New Jersey State Police
 - ❖ Background check that verifies the accuracy of the information provided by each applicant, including ownership and investigations pending.
- ❖ Issue SDA Prequalification Letter
 - ❖ Same Trades/Disciplines, aggregate rating and expiration date as DPMC.
 - ❖ Effective date is the date SDA issues the prequalification letter.
- ❖ Firm is listed in Vendor Directory on SDA's Website



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Obtain DPMC Notice

What is DPMC?

- ✓ Division of Property Management & Construction
(a division of the NJ Department of Treasury)
- ✓ Assign a Contractor Classification and/or Consultant Prequalification that allows you to bid on State public work in certain trades and professional disciplines
- ✓ Prerequisite for NJSDA Prequalification

Obtain DPMC Notice

Complete Application providing ownership, experience, bonding capacity, work force....

- DPMC-27 for Contractors
- DPMC-48A for Consultants
- DPMC-48T for Material Testing Labs
- ✓ GAAP financial report
- ✓ Certificate of formation
- ✓ Applicable licensing
- ✓ Valid NJ Business Registration
- ✓ Valid DOL Public Works Contractor Registration – For Contractors only. Takes 30 days online/by mail. Cost is \$300 for 1 year
- ✓ Completed contracts (Contractors - at least 2 per trade)(Consultants – 3 per discipline)
- ✓ \$100 fee for 2 years

Obtain DPMC Notice

DPMC calculates Aggregate Rating based on:

- ✓ All uncompleted work – public and private
- ✓ Net working capital (=Assets-Liabilities+Line of Credit)
- ✓ Types of financials (compiled/reviewed/audited)
- ✓ Amount of bonding (maximum rating without bonding is \$200,000)

Obtain DPMC Notice

DPMC Contractor Classification Unit Contacts

- ✓ Meghan Swanson (609)943-5098 Meghan.Swanson@treas.nj.gov
- ✓ Mark Riden (609)292-8460 Mark.Riden@treas.nj.gov
- ✓ Katie Karr (609)633-2725 Katie.Karr@treas.nj.gov

DPMC Consultant Prequalification Unit Contact

- ✓ Pamela Sullivan (609)777-4561 Pamela.Sullivan@treas.nj.gov

DPMC Website: www.nj.gov/treasury/dpmc/ to obtain application

Division of Revenue (609)292-9292

Department of Labor (609)292-0607

Obtain NJSDA Prequalification

Complete the NJSDA Prequalification Questionnaire (SDA PQ 101 for both contractors and consultants)

- ✓ 4 Pages
- ✓ No Fee
- ✓ Copy of DPMC Notice of Classification or Prequalification
- ✓ Moral Integrity Review>>by New Jersey State Police

Background check that verifies the accuracy of the information provided by each applicant, including ownership and investigations pending

- ✓ Issue NJSDA Prequalification Letter

Same Trades/Disciplines/Aggregate Rating/Expiration Date as DPMC

- ✓ Firm is listed in the Vendor Directory on NJSDA's website

Procurement Process



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Procurement Process Overview

- ❖ NJSDA Projects are advertised...
 - ❖ On the Authority's website at www.njsda.gov
 - ❖ On NJ's State website at www.nj.gov
 - ❖ In the Times of Trenton, Newark Star Ledger, and other select newspapers



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Subcontractor Opportunities - Networking

- ❖ Attend Pre-bid Meetings and Site Visits to meet and speak with prime bidders (GC's)
- ❖ Meet other sub-contractors and subconsultants who are familiar with the SDA's bidding process...Ask questions, research projects, etc.
- ❖ Establish a relationship with other contractors
- ❖ Review the NJSDA's website for Advertisements, Pre-bid Attendees, Awards, etc.



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Registrations, Classifications, & Prequalification

- ❖ Register with NJ Department of Labor (PWCRA)
- ❖ Register with NJ Treasury, Division of Revenue for your Business Registration
- ❖ Register with Department of Property Management & Construction (DPMC) for your firm's classification(s)
- ❖ Prequalify with NJSDA


These are requirements for listed subcontractors in NJSDA Advertisements



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WWW.NJSDA.GOV




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**Building schools,
Building communities,
Building opportunities!**

Looking for Talented, Motivated, Experienced Professionals

Click here to submit a cover letter and resume.

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How do I find? GO

News / Announcements

- ▶ 02/24/2016
Governor Christie Marks Opening of New Elliott Street Elementary School

- ▶ 02/22/2016
Christie Administration Announces Start of Design-Build Contract for New Middle School in Vineland

- ▶ 01/22/2016
Application Deadline Extended! NJSDA New SMWBE Contractor Program for 2016

- ▶ 12/03/2015
Acting Governor Guadagno Breaks Ground at Elizabeth Elementary School

STATUS OF
ACTIVE
PROJECTS

VIEW
PROJECT
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Contracting Opportunities

Look for
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Current Contract Opportunities/Awards

In this section you can track the cycle of a school construction project from the advertisement for bids to the awarding of a contract. It includes listings of advertisements, proposals under review and special project evaluation notices. It also has details on all contract awards for the last 12 months, as well as an archive for review of contract award and bidding history.

[Contractor Bonding Information](#)



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Contracting Opportunities

Look for
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DOING BUSINESS WITH SDA

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Upcoming Contract Opportunities

The NJ Schools Development Authority is currently managing a multi-billion dollar portfolio of school facilities projects across the state. Currently, we have thirteen projects in construction and dozens more anticipated to be ready for construction within the next few years. We encourage all eligible prequalified firms to participate and bid on our work. Below is a link to anticipated upcoming opportunities which we hope you use as a planning guide. All of the information contained in this list is to be used for planning purposes only and is subject to change.

2017 PROJECT FORECAST

If you have any questions regarding your eligibility to bid or upcoming work, please call our customer service hotline at (609)341-5900 and we would be happy to assist you. Please continue to check our Current Contract Opportunities Page for the most up-to-date information on contracting opportunities with the SDA.



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Project Forecast

New Jersey Schools Development Authority
Project Procurements - 4th Quarter 2016 and 2017 Forecast
October 2016

Construction/Design-Build

District	School	Contract Type	Project Type	CCE Range ¹	Projected Advertisement
Camden	Cramer Elementary School	General Construction	Emergent	< \$5M	Q4 2016
Orange	Cleveland Street Elementary School	General Construction	Site Preparation	< \$5M	Q4 2016
East Orange	New G.W. Carver Elementary School	Design Build	New Construction	\$20 - \$30M	Q1 2017
Newark	Science Park High School	General Construction	Emergent	< \$5M	Q1 2017
Pemberton	Denbo/Crichton Elementary School	General Construction	Site Preparation	< \$5M	Q1 2017
Camden	New Camden High School	General Construction	Site Preparation	\$5 - \$10M	Q2 2017
Newark	Chancellor Avenue Elementary School	General Construction	Emergent	< \$5M	Q2 2017
Passaic City	New Dayton Ave Educational Campus	Design Build	New Construction	\$150 - \$160M	Q2 2017
Paterson	New Middle School at Union Avenue	General Construction	Site Preparation	< \$5M	Q2 2017
Paterson	Paterson PS 5	General Construction	Emergent	\$5 - \$10M	Q3 2017
Paterson	Roberto Clemente Elementary School	General Construction	Emergent	< \$5M	Q3 2017
Pemberton	Denbo/Crichton Elementary School	Design Build	New Construction	\$40 - \$50M	Q3 2017
Plainfield	New Woodland Elementary School	Design Build	New Construction	\$40 - \$50M	Q3 2017
Union City	New Middle School	General Construction	Site Preparation	< \$5M	Q3 2017
Orange	Cleveland Street Elementary School	General Construction	Addition/Renovation	\$10 - \$20M	Q4 2017
Paterson	New Middle School at Union Avenue	Design Build	New Construction	\$50 - \$60M	Q4 2017
Perth Amboy	New High School	Design Build	New Construction	\$180 - \$200M	Q4 2017

1. CCE Range is for order of magnitude informational purposes, actual advertised CCE range may differ.

Design Consultant

District	School	Contract Type	Project Type	DPMC Rating	Projected Advertisement
Hoboken	Demarest Elementary School	Design	Renovation	\$10M	Q1 2017

Construction Management Services

District	School	Contract Type	Project Type	Project Size CCE Range	Projected Advertisement
Harrison	New Elementary School	Construction Manager	New Construction	\$23 - \$28M	Q1 2017
Irvington	New Madison Avenue Elementary School	Construction Manager	New Construction	\$22 - \$27M	Q1 2017
Millville	Millville Senior High School	Construction Manager	Addition / Renovation	\$90 - \$100M	Q1 2017
East Orange	New G.W. Carver Elementary School	Construction Manager	New Construction	\$20 - \$30M	Q3 2017
Orange	Cleveland Street Elementary School	Construction Manager	Addition/Renovation	\$10 - \$20M	Q3 2017
Plainfield	New Woodland Elementary School	Construction Manager	New Construction	\$40 - \$50M	Q3 2017


Please note that the advancement of these projects is dependent on a number of variables and the above information is subject to change.



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Where to Look...




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Current Contract Opportunities/Awards

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▶ Contractor Bonding Information



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Advertisements

- Design Consultants
- Other Consultants
- Design-Build
- **Construction**
- Material Suppliers

CONSTRUCTION PROJECT ADVERTISEMENTS

Show 100 entries

Search:

Contract No.	Rebid No.	District	General Description	Advertisement Date	Prebid Conference Date	Proposal Bid Due Date	Bid Open	Addendum #
CA-0022-N01		Camden	Camden HS - Abatement and Demolition	06/09/2017	06/23/2017	07/25/2017	07/25/2017	NA



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Contract No.	Contract Name	School District
CA-0022-N01	Camden HS – Abatement and Demolition	Camden

ADVERTISEMENT

Sealed bid proposals will be received by the New Jersey Schools Development Authority (“NJSDA”) at their offices listed below for the following work:

Contract No.:	CA-0022-N01
Contract Name:	Camden HS – Abatement and Demolition
District:	Camden
County:	Camden
Construction Cost Estimate:	\$6,500,000 - \$7,600,500

Brief description of work:

The Camden High School facility is a 287,500 square foot education complex located at 1700 Park Boulevard in Camden, New Jersey. The scope of the project includes all work associated with the asbestos abatement, universal waste/hazardous materials abatement and demolition of the entire school complex. The educational complex consists of the Main 1916 Building, the Annex Wing and three vocational wings.

Bid proposals for the above work will be received from bidders registered with the Division of Revenue and Department of Labor, and classified by the Department of Treasury, Division of Property Management and Construction and the NJSDA in the following trade(s):

Demolition Contractor with a DPMC Classification and NJSDA Prequalification of C021 who will be required to also have the following DPMC and NJSDA Specialty Trade(s) or required to engage a subcontractor classified in the following DPMC and NJSDA Specialty Trade(s) if not possessed by the Demolition Contractor:

HVACR	C032
Electrical	C047
Plumbing	C030
Asbestos Removal/Treatment	C092

OR

Construction Contractor with a DPMC Classification and NJSDA Prequalification of C008 or C009 who will be required to also have the following DPMC and NJSDA Specialty Trade(s) or required to engage a subcontractor classified in the following DPMC and NJSDA Specialty Trade(s) if not possessed by the Construction Contractor:

Demolition	C021
HVACR	C032
Electrical	C047
Plumbing	C030
Asbestos Removal/Treatment	C092



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A mandatory pre-bid conference will be held as follows:

Pre-Bid Date: June 23, 2017
Pre-Bid Time: 11:00 AM (local time)
Pre-Bid Place: Camden High School (Auditorium)
1700 Park Blvd.
Camden, NJ 08103

Immediately following the **Mandatory** pre-bid there will be a **Mandatory** site visit.

Bid proposals must list the names of the firms who meet the above classification(s).

Bids will be received until July 25, 2017 at 2:00 PM (local time) at which time the bids will be publicly opened and the lump sum base bid price submitted by each bidder will be read. Any bid proposal received after this date and time will be returned unopened. Sealed bid proposals shall be delivered to the NJSDA at the following address:

If U.S. Mail:

NJSDA

P.O. Box 991

Trenton, New Jersey 08625-0991

If Fed Ex, UPS, Courier, Hand Delivery:

NJSDA

32 East Front Street

Trenton, NJ 08625-0991



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Advertisements

- Design Consultants
- Other Consultants
- Design-Build
- Construction
- Material Suppliers
- Other Procurement Opportunities

To view the firms that attended the Pre-bid Conference go to the "Advertisement" tab on the web site

DESIGN CONSULTANTS

The New Jersey Schools Development Authority (SDA) solicits proposals from Design Consultants to furnish architectural, engineering and other related consulting services for specific project assignments for various school projects throughout the State of New Jersey.

Design consultant projects use a traditional Request for Qualifications/Request for Proposal (RFQ/RFP) process whereby any pre-qualified firm meeting the criteria as listed in the advertisement is eligible to submit a proposal.

All proposals will be independently reviewed and scored by a selection committee, then ranked, negotiated and awarded to the design consultant having the best qualifications for the project.

Firms wishing to participate must have an active SDA prequalification as of the date when proposals are due. For information on becoming pre-qualified, please visit the [pre-qualification](#) page.

CONSTRUCTION PROJECT ADVERTISEMENTS

Show 100 entries

Search:

Contract No.	Rebid No.	District	General Description	Advertisement Date	Prebid Conference Date	Proposal Bid Due Date	Bid Open	Addendum #
CA-0022-N01		Camden	Camden HS - Abatement and Demolition	06/09/2017	06/23/2017	07/25/2017	07/25/2017	NA

Contract No.	Contract Name & Location
CA-0022-N01	Camden High School

The following firms have attended the pre-bid:

Firm
AbateTech, Inc.
Alliance Tri-State Construction, Inc.
Asbestos & Mold Services Corp.
B&G Restoration Inc.
JPC Group, Inc.

*Click on the firm's
name to obtain it's
company information*

JPC Group, Inc.

228 Blackwood-Barnsboro Rd.
Blackwood NJ 08012

E-mail: joep2@jpcgroupinc.com

Region: Camden

Contact: Joseph Petrongolo

Phone: (856) 232-0400

Fax: (856) 232-1243

SDA Prequalification Expiration: 09/01/2018

Disciplines	Limit
Demolition	\$148,000,000.00
General Construction	\$148,000,000.00
Pile Driving	\$148,000,000.00
Road Construction & Paving	\$148,000,000.00
Sewer Piping & Storm Drains	\$148,000,000.00
Site Work	\$148,000,000.00
Underground Water & Utilities	\$148,000,000.00



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Bidding with the NJSDA...

- ❖ Bidders are evaluated by the NJSDA to determine their capacity to bid. The [SDA's Project Rating Proposal Form](#) is based upon the bidder's (1) previous projects (references), (2) safety information, and (3) prevailing wage information.

This information determines a potential bidder's maximum bid amount ([Project Rating Limit](#)).

The SDA contacts the references you list and obtains specific information pertaining to your work on the project. Sometimes comments by references **DO NOT** work in favor of the bidder...

Remember your goal is to build strong & valuable relationships

Subcontractor Approval Overview



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Subcontractor Approval - Verification

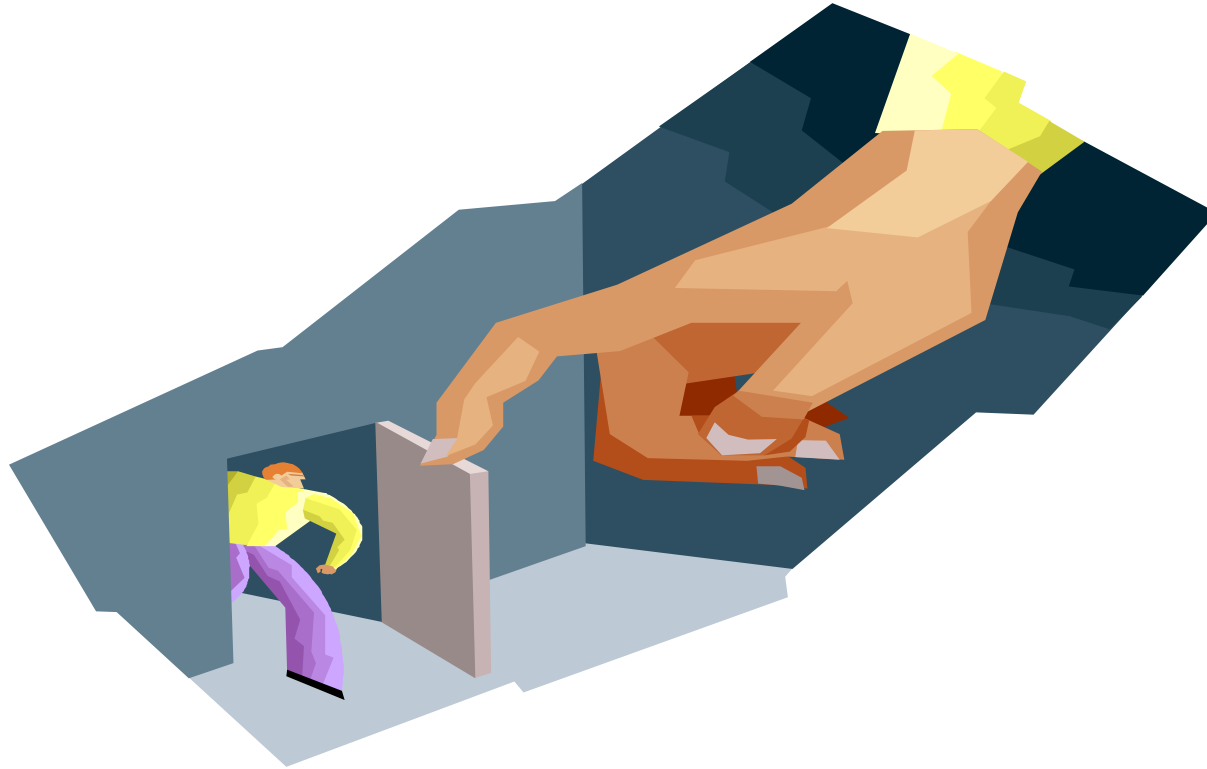
- ❖ ALL Subcontractors, regardless of tier, must be approved by the SDA
- ❖ NJSDA Subcontractor Approval Form 1105 (Instructions Form1106)
- ❖ NJ DOL's Public Works Contractor Registration Act Certification
- ❖ NJ Department of Treasury Division of Revenue Business Registration
- ❖ Applicable trade licenses, business permits and/or certificates



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Owner Controlled Insurance Program Overview



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SDA Owner Controlled Insurance Program

- **Contractor Advantages**
 - Broad coverage with higher limits
 - First dollar coverage (Prime responsible for first \$25,000 of the Builders Risk deductible; except for Flood, Windstorm, Earthquake)
 - Dedicated safety program
 - Reduced claim costs
 - Increased participation
- **Provided Coverage**
 - Workers' Compensation & Employer's Liability Insurance
 - Commercial General Liability Insurance
 - Umbrella/Excess Liability Insurance
 - Builder's Risk Insurance
- **Contractor Provided Coverages (required)**
 - Off-site Workers' Compensation
 - Off-site CGL/Excess Liability
 - Automobile
 - Professional Liability
 - Pollution/Environmental Liability
 - Contractors Equipment and Tools



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SBE Contractor/Workforce Compliance Overview



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SBE Participation

- ❖ UTILIZATION - (EO71) requires prime vendors to make good-faith efforts to ensure SBE firms have the opportunity to compete for and participate in the performance of all projects; SBE set-asides.
- ❖ GOAL - ensure that 25% of the total dollar value of all publicly advertised contracts awarded by the SDA within a fiscal year goes to Small Business Enterprises (SBE).
- ❖ RESULTS – SDA consistently exceeds 25% utilization of SBE firms.



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SBE Registration

State of New Jersey Business Portal One-Stop Shop for Business

<http://www.nj.gov/njbusiness/contracting/sbsa/>

Administered by Division of Revenue & Enterprise Services, Small Business Registration and M/WBE Certification Services Unit

(609) 292-2146

Filing Fee \$100 for 3 Years

SBE Subcontractor Opportunities

(a recently completed contract)

Survey & Construction Layout	\$57,640
Window Treatment	\$59,000
Install Rigging System	\$93,133
Electrical Excavation	\$100,000
Carpentry	\$120,400
Insulation	\$164,000
Fences and Gates	\$166,867
Landscape	\$175,000
Overhead Doors	\$185,000
Operable Partitions	\$189,000
Metal Work	\$238,000
Casework Installation	\$290,918
Mechanical Insulation	\$325,000
Iron Work	\$384,748
Electrical	\$430,000
Painting	\$452,000
Tile	\$555,000
Spray Fireproofing	\$619,000
Waterproofing	\$672,300
Fire Sprinklers	\$865,000
Flooring	\$1,140,000
Asphalt Paving	\$1,287,776
Steel Erection	\$1,454,000
Glaziers	\$1,790,000
Sheet Metal	\$2,400,000
Plumbing	\$4,598,355
Concrete	\$4,850,000
Sitework	\$5,200,000
Structural Steel & Ornamental Iron	\$6,396,767
Unit Masonry Work	\$11,150,000

Workforce Participation

- ❖ UTILIZATION - (State Law) requires participation per (sub)contractor/per trade to make a good-faith effort to ensure Equal Employment Opportunities to female and minority workers.
- ❖ GOAL - ensure that 6.9% of female workers and 4-60% of minority workers are employed in construction. Camden County has a **19%** minority workers and 6.9% female workers goal.
- ❖ RESULTS – because of State Law mandated goals, opportunities for employment in school construction has improved for females and minorities.



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SDA Resources



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SDA Commitment to Small Businesses

SMWBE Contractor Training Program

- The SMWBE Contractor Training Program enables small, minority and women-owned businesses to gain valuable knowledge on how to do business with the SDA and the state of New Jersey. Participants receive instruction from SDA staff and subject matter experts on bidding, estimating, scheduling, budgeting, accounting, bonding and marketing. The program concentrates on helping small businesses initiate, fortify and advance a set of core skills that are crucial to operating a successful and profitable business.
- 7 SBE firms from Camden County have successfully completed the SDA's SMWBE Contractor Training Program between 2013 and 2016.
- For more information on the program, please contact Kelleeya Singleton at (609) 858-2905.



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SDA's Website

The "Doing Business with the SDA" tab

- Lists upcoming and current contract opportunities.
- Lists recently awarded contracts.
- Gives an overview of the steps that must be taken before you can do work with the SDA.
- Explains the prequalification process.
- Lays out key points of the SDA Project Labor Agreement.
- Provides forms and other business resources.

The screenshot shows the website header with the State of New Jersey logo and the text "STATE OF NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY". It includes the names of Governor Chris Christie and Lt. Governor Kim Guadagno, and Charles B. McKenna, Chief Executive Officer. There are links for "NJ Home", "Services A to Z", "Departments/Agencies", and "FAQs", along with a search bar and a "Submit" button.

The main navigation menu on the left includes: HOME, GENERAL INFORMATION, DESIGN, **DOING BUSINESS WITH SDA** (highlighted), Upcoming Contract Opportunities, Current Contract Opportunities/Awards, Before You Can Work With SDA, Small Business Opportunities, Jobs Reporting, Forms & Resources, Labor Relations, SCHOOL PROJECTS, GOVERNING LAWS & REGULATIONS, NEWS & PUBLICATIONS, SDA BOARD & MANAGEMENT, and CONTACT US.

The main content area features a banner image of a construction site with the text "DOING BUSINESS WITH SDA". Below the banner is a breadcrumb trail: "Home > Doing Business with SDA". A "Related Link" box contains the link "State of NJ: Business Action Center".

The main text asks: "Are you a contractor or consultant interested in working with the New Jersey Schools Development Authority? Or perhaps you're already doing business with the SDA? Are you a small, minority or women-owned business?"

Below this is a paragraph: "This site has everything you need to know about upcoming SDA projects, including advertisements bids and awards, as well as how to prequalify. It also includes a variety of resources for businesses large and small, including a directory of contractors and consultants as well as information on invoices."

The footer includes the "OPRA Open Public Records Act" logo and links for "SDA Privacy Notice", "Contact Us", "Legal Statement", and "Accessibility Statement".

SDA Resources

- SDA Website – WWW.NJSDA.GOV
- If you ever have any questions, please contact our Customer Service Hotline at 609-341-5900.
- If you have any questions about getting prequalified to work with the SDA, please call (609) 858-5356.
- If you have any questions about the SDA's procurement process, please call (609) 858-2985.



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Questions???



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